Mid-year Meeting
Atlantic City
April, 2014

Robert S. Gotlin, DO
• How many of you went into undergraduate studies knowing that you wanted to be an osteopathic physician?
I bet the majority of us in this room today really weren’t sure...
How many of you have a relative who is a DO?
OK, let’s be truthful…how many of you are a bit “shy” about being a DO?
You know why?

It’s all about that reflection you see in the mirror
Never forget this…

- “Confidence breeds success and success breeds confidence”
We are members of one of the fastest growing professional families in the country, the AOCPMR.
Now, if I may... I'd like to brag a little
My story…
what the heck do I do?

• *It began in the summer of July, 1991 on the 13th floor in the building below*
I was a NERVOUS WRECK

• I was the SOLE osteopathic physician in a well established allopathic medical center…but my nervousness had many components…and yes, one BIG one was being the new kid on the block, the new osteopathic kid on the block
My first patient gone wrong… a colleague called me out for the first injection that I administered.
Did I doubt who I was?

• I looked into “That” mirror I mentioned before…and here is what I saw in the reflection
I kept staring into the mirror and began to see something…
And then it hit me... it was simple... one word described what it took... I just had to figure out what that word was was

“TSREPCE”
Of course…
It is simple…
the word is one that forever changed that reflection which I saw in the mirror
RESPECT
When respect is earned, success will follow…

"confidence breeds success, and success breeds confidence"
“Confidence breeds success and success breeds confidence”

• We are building our team with your talent...our human genome has bestowed upon us the unique ability to LEAD and not FOLLOW
Respect cannot be demanded, it **must** be earned.
So, how did I earn it?
Orthopedic, Sports and Spine fellowship training director
Now let me tell you what was a most important stepping stone for me...and what I hope it to be for each of you
Look around this room...about 10 years ago, just like all of you here today...I became an active member of this College...I jumped on a slowly moving freight train whose motor was running but whose freight cars weren’t covering much ground
The AOCPMR quickly became my professional home... and you know what?... it is yours as well

There are approx 9,000 Physiatrists in the USA

Approximately 1,000 of these are osteopathic physiatrists
• The AOCPMR has been the best kept secret in town ... but things are changing...**WHY?**
RESPECT
Chesley “Sully” Sullenberger
Be proud of who YOU are, do not dwell upon who THEY are…
Be PROUD of that reflection you see in the mirror
Each of you hold’s in your hand, your brain and your heart the unique ability to provide the insight, intellect and healing touch to positively impact each and every patient you treat …NOBODY can take that away from you and no profession prepares you better than the osteopathic profession to maximize the positive influence and effect you will have on each and every patient you care for.
Thank You